

WEEK ONE – INTRODUCTION WHAT TO EXPECT

READ THIS FIRST!!

The purpose of this STUDY GUIDE is to complement your study of the Profitunity approach to trading and especially the book **NEW TRADING DIMENSIONS**. The large blue Manual is designed for you to take notes and write on every page if you wish. There is not enough room for copious notes in the margins of the book. We also update the Manual more often than the book. So if there is any discrepancy between the book and the Manual, go with the Manual. This study guide is designed to take you from wherever you are to Level 5 – The Master Trader. Upon reaching this goal you will be a member of that most elusive group; the top 1% of all traders in the world.

This study guide will assist you in making the Profitunity trading techniques a part of your life. These principles work! Not only have they been profitable in our own trading, they have also been used successfully by over 800 traders who have attended our private tutorials. We have over 700 unsolicited letters from our students expressing gratitude for what they have learned from the Profitunity group. These traders include absolute newcomers who never saw a monitor screen before attending our private tutorial to the Executive Vice President of the largest Commodity Exchange in the world.

They also include dozens of former professional floor traders who were quite successful on the floor and then decided to trade off the floor and lost their ability to trade both profitably and consistently. The list of professional traders trained in the Profitunity approach include the head traders from some of the largest banks in the world located in New York, London, Switzerland, Japan, Hong Kong, Singapore, and Australia. I have

TRADING SOFTWARE

FOR SALE & EXCHANGE

been offered substantial 7 figures to NOT share this material with anyone by a world class trader who is on an equal level with George Soros. Part of that negotiation was that we could not use this material ourselves and that is what spoiled the deal.

We feel so confident in our approach that we offer the only **MONEY BACK GUARANTEE** of its kind in this industry. We **GUARANTEE** that this is the most successful and profitable way to trade the stock and commodity markets or we will refund all your tuition. See our unique Guarantee page for specifics.

This manual will also assist you in implementing the Profitunity approaches. We strongly suggest that you take each day as it comes. Don't skip and don't move ahead. We fully recognize that some of you may learn faster than others. That's okay, go at your own pace. Just make sure that you understand everything completely in each section and each day before you proceed. We have over 40 years of trading experience behind us and have seen every scam. We have also had enough experience to ferret out what really works from what looks good but doesn't actually produce profits.

So whether you are a newcomer looking for a new lifestyle and profits or a seasoned professional, you will gain the most by following the directions and taking what you get.

This technique, unlike any others, is designed to teach you both accurate analysis and successful implementation of that analysis in the market.

You may also use our own proprietary software **INVESTOR'S DREAM** so that you can practice in a situation which closely parallels trading in the real markets. You can practice until you feel fully confident before risking your real money.

From past and present experience I would have to say, with all modesty, that we have the best record of taking losing and inconsistent

traders and turning out consistently winning traders. This includes both independent traders and traders who trade for large companies and banks.

Our approach is based on the idea that the best trading is done when the trader is in tune with the market. This is similar to what is known in athletics as being in the ZONE. There is a "HOLY GRAIL" which can be described in five simple words which are "WANT WHAT THE MARKET WANTS".

As stated in both the book and the Manual, all our disappointments come from expectations that are not fulfilled. Traders say, "we thought the bonds were going up and they went down." When one is in tune with the market and wants what the market wants there are no disappointments or unfulfilled expectations.

Our basic assumption, which is clearly spelled out in the book and this manual, is that no one trades the market, we all trade our own individual BELIEF SYSTEMS. We also believe that the market is actually a composite of all the traders' belief systems. By getting in touch with our own belief system and the being able to read the composite belief system of the millions of traders making up the market at any instant we can adjust our own "Underlying Structure" with that of the market and "WINNING BECOMES THE PATH OF LEAST RESISTANCE."

HOW TO USE THIS STUDY GUIDE

This study guide is an outline of how you can proceed from a Novice trader all the way to joining the top 1% of all traders in the world. This will require some effort and time. This outline has been designed to cut that travel time to a minimum. It is the most efficient way to make this journey that we have seen in over 40 years in the markets.

Most traders blow out of the market and/or lose all the money set aside for trading before they learn how the market works. The tuition costs for trial and error learning in this field is horrendous. The Profitunity approach will cut this cost both in time and money. Our objective is to get

you into the top 10% immediately so that you are not losing money as you gain experience in the real market.

For your journey to be fast and successful you should follow the accompanying 'DAY BY DAY' outline. It is based on a three-month or a 12 week learning period. Again, depending upon your learning speed and comprehension you may take more or less time. The important thing to remember is to not move ahead until you thoroughly understand everything in that particular section.

Trading or speculation as it is known today is a serious business with unlimited potential. To even approach the earnings which are possible in trading a person would have to train for 8 to 20 years and then go through almost never ending apprenticeships of various types. If trading appeals to you, we are absolutely convinced you can succeed in this business. The key here is desire and the ability to have fun while trading. Having fun is a result of two processes: (1) Understanding how the markets really work as opposed to what you read in the Wall Street Journal or see on CNBC-FNN, and (2) Using the appropriate part of your brain in trading.

You must be dedicated enough to spend the time necessary to master this material. Most people can do this in 1-2 hours daily and then reserve a period of at least 4 hours during the week or on the weekend for that date with your inner trader. If you cannot schedule this amount of time, you can still accomplish the results – it simply will take a bit longer. Mastering the contents of the different sections is much more important than the speed at which you finish.

Let's go now into the first week with a clear and uncluttered mind. I have often said that I can take a high school student with the I. Q. of a warm room and teach them how to trade successfully in a few days. But give me a trader who has twenty years of experience and it will take much longer.

It is important that you approach these lessons with a open mind. Save your judgmental conclusion until after you have mastered this